



PAOLO CAIRO

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ABOUT ME

Driven by curiosity and eagerness to acquire new perspectives of the world, I dedicated my educational path to explore different businesses and technical contexts. Being used to leverage my interpersonal/emotional skills while leading organisations with multiple stakeholders involved, I believe in cooperation and mutual empowerment among diverse backgrounded people to design and implement shared solutions. I am motivated and talented in working in a dynamic and stimulating environment.

EDUCATION

QTEM – Quantitative Techniques for Economics and Management Masters Network

Master's Degree

Bruxelles, BE

Sep 2021 - ongoing

Selected among 150+ applicants at PoliMI (top 10%). The program consists of two exchanges with world-class business and engineering schools, an internship, and a four-month-long data challenge with a corporate partner:

1. **Technical University of Munich (TUM) – Master in Management & Technology**

Main courses: Alternative Investments, International Capital Markets, Corporate Valuation.

Munich, GER

Apr 2022 – Sep 2022

POLITECNICO DI MILANO

M.Sc. in Management Engineering (GPA: 29.33/30, Final Grade_{exp}: 110/110)

Milan, IT

Sep 2021 – Oct 2023

- Italian finalist and PoliMI winner of L'Oréal Brandstorm 2022 challenge, inclusion track. Selected among 300+ projects.

POLITECNICO DI MILANO

B.Sc. in Management and Production Engineering (Final Grade: 110/110, top 5%)

Milan, IT

Sep 2018 – Jul 2021

- Executed a data-driven analysis on 30+ sources of trains' delays using Excel and R software, delivered presentation to MIP and TRENORD's representatives advising on relevant intervention areas.
- MINES PARISTECH (PSL) – Extreme value statistics and data modeling project on R (Grade: A), delivered during a one-week intensive seminar organized by ATHENS – Advanced Technology Higher Education Network.**
- Full merit & income scholarship (since 2018) and awarded with the prize "Best Freshmen 2018/2019" due to academic results.

Paris, FR

April 2021

ISTITUTO TECNICO INDUSTRIALE "G. CAPELLINI"

Technical High School (Final Grade: 100/100, GPA:10/10, ranked 1st in State's exam admission)

La Spezia, IT

Sep 2013 – Jul 2018

- Stream IT with a concentration on Coding, Math, DBMS, Internet Infrastructures and Project Management.
- Università degli Studi di Genova – Selected to follow Calculus I and Linear Algebra courses during senior year and for two-weeks stage at Dept. of Mathematics (DIMA) and Dept. of Informatics (DIBRIS).**

Genova, IT

Oct 2017 – March 2018

EXPERIENCES

SCOUT CONSULTING CLUB – Strategy Consulting Club of Politecnico di Milano

Executive Board – President (previously Secretary General, Associate)

Milan, IT

Nov 2019 - ongoing

- Legal responsibility of the club. Designed 2022 Strategic Plan / turnaround and its implementation coordinating 30+ associates and the Executive Board. Scaled up the firms and students' network and planned 20+ events with 12+ consulting firm partners.
- Handled recruiting process of 50+ students for two AYs, both assessment centers and individual interviews, developed 2 out of 4 events' format and formalized several internal processes.

SAIPEM S.P.A.

Project work as final examination for the bachelor's degree

Milan, IT

Feb 2021 – Jul 2021

Performed a competitive analysis and a financial feasibility analysis for a \$2 bn "first-of-a-kind" infrastructure project with the supervision of a company's manager. Delivered a presentation to a VP with the key findings about EBITDA projections and sensitivity analysis. Evaluated alternative logistic scenarios.

CONFINDUSTRIA La Spezia

IT Manager Assistant – Apprenticeship

Milan, IT

Jan 2017 – Mar 2017

- Handled relationships with managers and partners of local companies and ensured the operational continuity of the digital infrastructure.

OTHER ACTIVITIES

PEER-TO-PEER TUTOR at School of Industrial Engineering (PoliMI) | PR AGENT and EVENT ORGANIZER at nightclubs |

STEWARD at corporate/public events | WEB DEVELOPER at local businesses

since 2015

ADDITIONAL INFORMATION

- Mentee | Mentors4U Jul 2021
- GMAT 650 | Graduate Management Admission Council (GMAC) Mar 2021
- IELTS Academic Test 7.5 | British Council, IDP, Cambridge Assessment English Nov 2020

LANGUAGES, SKILLS & INTERESTS

- LANGUAGES Italian (native, C2) – English (fluent, C1) – Spanish (basic, B1)
- COMPUTER LITERACY Excel – PowerPoint – Word – C/C++ – R – SQL – Python
- INTERESTS & HOBBIES Tennis – Box – Skiing – eSports – Classic literature – Art